

# DANYEL CHOBAN

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## PROFILE STATEMENT

Realtor seeking a secure and rewarding position as a commercial real estate specialist. Adapts well to multiple environments, flourishes in high volume settings, and communicates effectively. Skilled in multitasking and working independently as well as being a team player. Works with a positive attitude and strives for progression.

## EDUCATION

**UNIVERSITY OF CENTRAL FLORIDA, ORLANDO, FLORIDA**  
LEGAL STUDIES, B.S., JAN 2018- PRESENTLY ENROLLED

- Expected Graduation Summer 2020.
- GPA 3.112

**BREVARD COMMUNITY COLLEGE, MELBOURNE, FLORIDA**  
AA GENERAL, JAN 2010 – MAY 2013

- Completed 45 hours of Community service – learning hours.
- GPA - 3.2.

## EXPERIENCE

**REALTOR, NATIONAL REALTY OF BREVARD, MELBOURNE, FL**  
FEBRUARY 2019 - PRESENT

- Rookie of the Year 2019 and Best of Zillow 2019
- Multi-Million Dollar producer, selling over 2.2 million in 2019.
- Closed 14 residential sales, 16 rental placements, and 2 commercial properties in 2019.

**SERVER, SUN ON THE BEACH, SATELLITE BEACH, FL**  
FEBRUARY 2016 – PRESENT

- Provide fast and friendly service to patrons.
- Consistently work as a team player.
- Manage service of large parties, and maintain a high level of customer care.

**BARTENDER, ICHABODS BAR AND GRILLE, INDIALANTIC, FL**  
AUGUST 2015 - PRESENT

- Extensively promoted the bar and personal shift times through branding and social media marketing. Thus, raising food and liquor sales.

- Provided rapid and concise customer service to obtain and maintain a positive experience for new, old, and returning customers.
- Consistently regulated handwritten tabs, keeping track of food and liquor sales without the use of a POS system.

**LEGAL ASSISTANT, VICTOR S. KOSTRO, P.A., MELBOURNE, FL**  
**MARCH 2016 – MARCH 2017**

- Answered telephone calls, corresponded with clients through email, and scheduled appointments.
- Managed billing invoices.
- Drafted Motions, Estate Planning documents, Trusts, Deeds, and client letters.
- Recorded Deeds and Memorandums in multiple counties.
- E-filed documents.
- Organized and managed Client files including pleadings.
- Reorganized pricing chart and multiple billing techniques.

**BARTENDER/ MANAGER, BUNKY'S RAW BAR AND GRILLE, INDIALANTIC, FL**  
**DECEMBER 2010 – AUGUST 2015**

- Provided attentive and courteous service to guests while shucking oysters in high volume.
- Maintained order of the restaurant and employees during peak times.
- Trained new employees to serve and bartend in an effective and timely manner.
- Met and resolved customer complaints and issues with knowledge and understanding.

**SKILLS & ABILITIES** |

- Ability to effectively use Facebook, Snapchat, Instagram and LinkedIn to market properties, brand myself, and highlight myself as a local source for real estate questions.
- Proficient in Microsoft office with a typing speed of over 56 words per minute.
- Ability to learn and understand new technology as it evolves.
- Excellent at multitasking, and meeting deadlines to complete transactions.

**REFERENCES** |

- Victor S. Kostro, P.A. (321) 271-7682 (cell), (321) 608-4910 (office)
- Janie Alf, Tropic Greenery/Realtor (321) 432-5430
- Joan Bradley, Realtor/Office Manager (321) 723-1400