

TESTIMONIALS From PAST CLIENTS

Courtesy of Zillow Reviews

user0998454

We had the pleasure of working with Kristen while she was the listing agent of the home we eventually purchased. While she was not our real estate agent, we were impressed with the effort she put into marketing the house down to even small details—which definitely played into our decision to purchase the house. One of her marketing efforts for the house was placing small notes around the property calling attention to subtle improvements, indicating possible conveyances, or offering specific details about a certain feature of the house (like noting that the furnace was recently replaced), and other pertinent information that was helpful information to us as buyers while we toured the house. We were also impressed with the information sheet she put together on the home's improvements that listed what was done and when—which helped to showcase how much effort and expense had been put into improving the home. Additionally, she produced very professional marketing “glossy” materials that we used to show off the home we wanted to purchase to our friends and relatives. As a resident of the community of the home we purchased, she was able to plug us in with several other parents with children in the local public school system and other neighbors who provided their feedback about schools, churches, and service providers in the area. It was very helpful to us as we learned about all of the great features of the community we would be joining.

user3950887

Kristen did a masterful job. She did an amazing job tracking down comps to show the value and she even met with the appraiser and walked him through the process for valuation. She did a walk through with me to assess what needed attention for readiness and I had a contract in 10 days. Not all of them are this easy I am sure but the right price and the right presentation it only takes one buyer. THANK YOU Kristen!!!

user516064

Not only does Kristen work hard for her clients, but she's very responsive and makes her clients a priority. She has excellent communication skills and knows the market. She is great at achieving her client's goals, which is why I would recommend her for your real-estate needs.

user2802374

We first became aware of Kristen when she helped with the selling of our neighbor's house...she is very friendly, professional and competent..She took the time to explain the selling process with us and was always willing to answer our questions again and again if necessary until we were confident in what we were doing...she held many open houses and had outstanding turnouts for each one..she was very understanding of the timeline we had and was very empathetic with us both as pertaining to the emotional side of selling a well loved home after almost 40 years living

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there..the house sold for the full listing price and in a timely fashion...We would highly recommend her to any of our friends who were either selling or buying a home.

fb1452260942

We worked with Kristen to sell our condo. She far exceeded our expectations in all areas. She gave us guidance and helped us to put in the hard work needed to sell our house for \$15,000 above the price others recommended. She recommended high-impact pre-market updates to help us sell for top dollar, and helped us with staging to ensure we were putting our best foot forward. It was a lot of work from everyone involved — including Kristen — but it paid off. We had one offer before we were on the market, and within two days on the market, two more — including one for list price with no closing costs. She said she would sell our condo the weekend we went on the market, and she delivered.

Kristen expertly guided us through the sale process, and even coordinated with the realtor for our new house to ensure there were no major bumps in the road. She was there for the appraisal to ensure the appraiser saw all of the comps, which in our case included similar units to ours mislabeled as having two bedrooms. When we were having trouble with a home warranty claim, she stepped in, called the company, and resolved the problem.

We were so glad we chose Kristen, and would absolutely recommend her to others.

user96654696

Kristen was above and beyond the best decision we could have made when selling our home. Her knowledge and expertise throughout the process made the difference in how quickly and for how much we sold our home. From the moment we were thinking of selling our home, she walked us through what to expect, as well as gave us tips of what we needed to do to make our home “show.” She stopped by the house repeatedly to check on our progress and even went shopping for us to help us decorate. She was always available to answer our questions and made us feel comfortable knowing that she would help us. She simply rocked!

vogel sarah

Kristen sold our Alexandria, VA condo for an exceptional price — well above the comps in the same building — and we had an offer within 6 days! When the first buyer backed out, Kristen got on the phone and got 2 more offers within the hour and spared us a roller coaster ride. She is SUPER responsive, even on weekends and late at night. We highly, highly recommend.

mefiror

We found Kristen very professional. She guided us very patiently through all the steps needed to prepare our home for sale. She is up to speed on what buyers are looking for in a home in order to sell it. She has a very pleasing personality and negotiates well with people. We would highly recommend her to others that want to sell their homes.

jamieschiffman

We chose to work with Kristen because of her expertise in the West End neighborhood and we were not disappointed. She understood our needs in selling (small children, moving quickly in the Fall season, etc.), and made the entire process a pleasure. She was very helpful to us when it came to staging — both in helping us connect with affordable contractors to spruce up the house, as well as providing us with a beautiful and professional staged looking

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home even with little kids!! She was aggressive with our open houses and follow-up and helped make our showings superb. She was really great in helping us negotiate contracts and to get to the finish line — by connecting us to solid partners in financing and closing. She was always available via text or phone — I can't remember a time that I waited more than 1 hour for a return call or text. Great responsiveness that made us feel like we were her highest priority (even when we know she had plenty of other clients).

She also helped us find a home that fit our needs — she went out with us countless times and was an amazing guide for us as we looked at houses — showing us how to really 'look' at houses and look beyond the staging and pretty. She helped us advocate for our needs in closing — and also helped us see the bigger picture when we needed a boost.

I highly recommend Kristen without any reservations — a consummate professional who takes the time to get to know her clients and help them reach their buying/selling goals. We started our process in May and we closed on our sale and purchase in November — amazing turnaround due to her perseverance, persistence and partnership with us!

user9451972

Both of my parents are in real estate, and I have bought and sold multiple houses in the past...so I am not a novice — but I recently wanted to sell a rental home in Alexandria, VA; a house that I had previously tried to sell on multiple occasions with other realtors. While doing market research and visiting a neighborhood “open house,” I met Kristen Mason Coreas. And I am so glad that I did. She was courteous, professional and knowledgeable. She knew the neighborhood, knew the sales trends and had a sales strategy for selling homes — even when entering the winter holidays, a less desirable time of the year. I left the open house knowing that I found my new realtor.

When the time came to place my rental home on the market, Kristen was there to give suggestions on sprucing up the house so that it showed well. She helped stage it, arranged for a professional photographer and chose a ton of great photos that went online immediately. All of her hard work paid off because I received three offers and went under contract for my asking price!

I would absolutely recommend Kristen to anyone who is looking to buy OR sell real estate. She is thorough, detail-oriented, readily accessible, and very skilled at what she does. Any question that I ever had, she knew the answer to or was already three steps ahead and was working the issue. I am not easy to please, yet I was fully impressed with her performance. Kristen Mason Coreas will not disappoint you!

bamithu310

Kristen came recommended through a friend when my wife and I started the search for a single home and started thinking about selling our condo. Kristen was very patient with us and always willing to meet and talk with us last minute and at any time of the day and night. We found that extremely helpful being accessible to her during the chaos of both buying our house and selling our condo. We appreciated her honesty and wealth of knowledge regarding home ownership and every step in the process. She works very hard to get the best deal for her clients and she met far and beyond our expectations. We would highly recommend her for your next buy or sell.

Read more reviews on our website www.HOMESBYMASON.com or search for Kristen Mason Coreas on Zillow

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