

Transaction Services

With the advancement of online real estate search engines, the "For Sale By Owner" (FSBO) strategy is becoming more and more popular for Seller's. The only problem being: once you find a Buyer where do you go from there? Are you getting the best possible offer? What could go wrong with your sale? What paperwork must you legally complete and file and what additional paperwork should also be completed and filed? How much risk are you exposing yourself and your family to?

The average home sale generates over 300 pages of legal documentation between sales contracts, addendums, disclosures and escrow filings. MYR's Transaction Services is designed to not only assist you with the marketing process, our **Client Success Guide and Checklist,** once you find your Buyer we are there to draft and file all the required documentation in order to assure a safe and successful transaction, by crossing the t's and dotting the i's we provide you peace of mind at a tremendous discount!

It's easy for a brokerage to say they have you covered but we mean it. So much so we put our money where our mouth is by ensuring your FSBO success (with real insurance). CRES insurance, through their agreement with us, will provide you a \$25,000 error and omissions insurance policy at no cost to you. That's right you read it right, should you find yourself facing a lawsuit due to your transaction, you will have your own errors and omissions policy that will provide legal defense coverage simply because you did your FSBO with us. This enhanced coverage is only available to pre-screened and approved CRES policy holders. Your coverage is good for 180 days and can also be extended*. Ask your agent for details.



*Insurance Disclaimer: Please note the California CRES Client E&O extension premium is double that of other states due to California's increased exposure and empirically higher number of real estate related lawsuits.



<u>Transaction Services cont.</u>

Qualifying percentage categories for transaction related services are as follows:

Final Purchase Price	Commission Percentage
\$100,000-\$249,999	3%
\$250,000-\$499,999	2.5%
\$500,000-\$749,999	1.5%
\$750,000 <	1%