

Local Market Update – December 2015

A Research Tool Provided by the Multiple Listing Service of
Hilton Head Island and the Hilton Head Area Association of REALTORS®

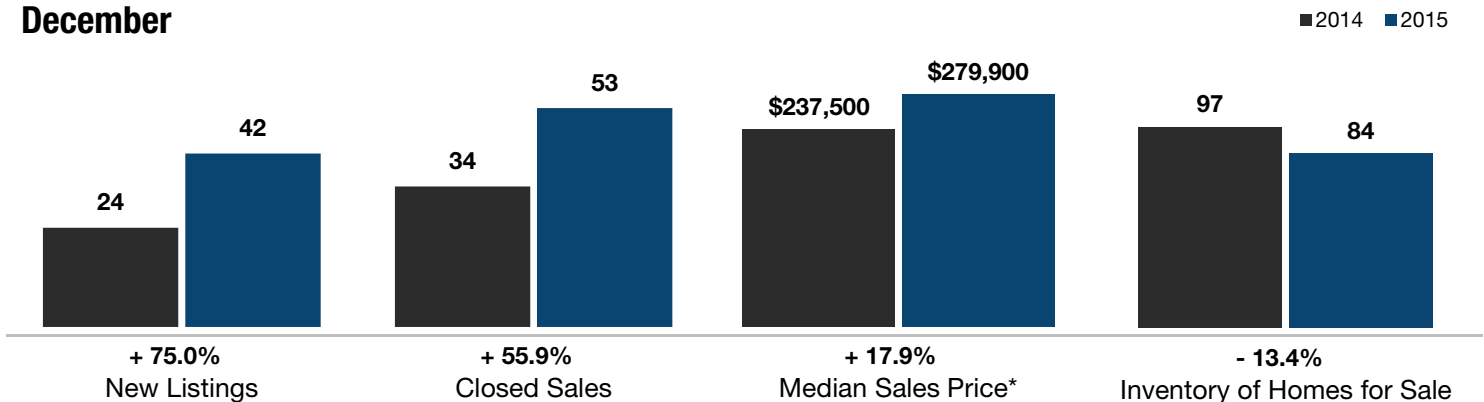


23: Sun City / Riverbend

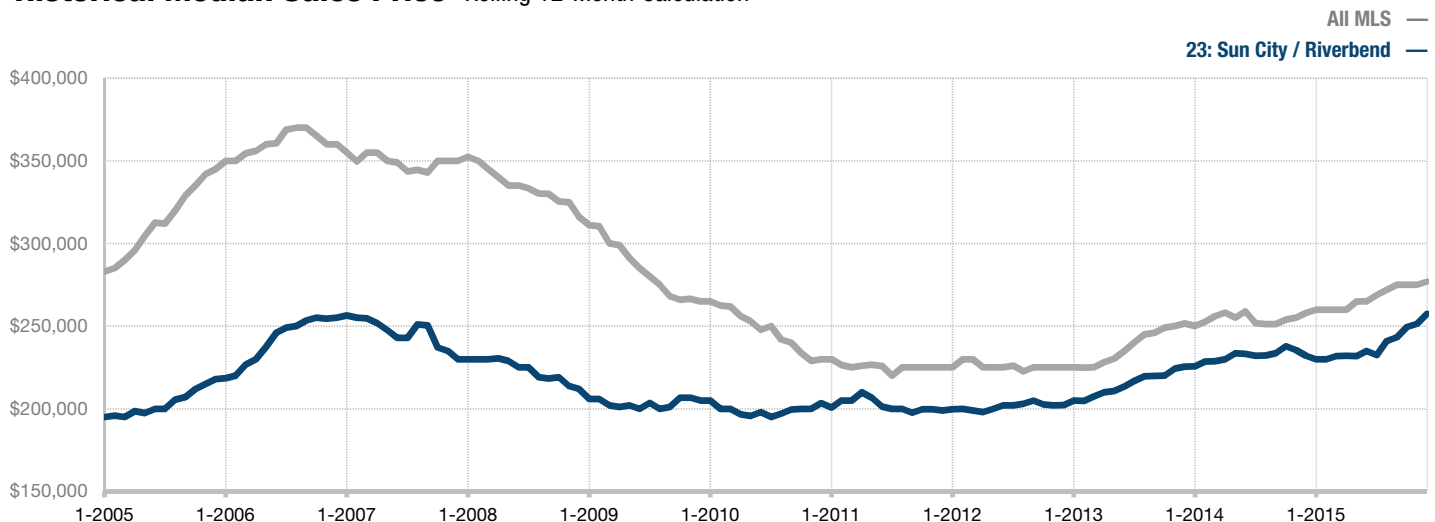
Key Metrics	December			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	24	42	+ 75.0%	520	565	+ 8.7%
Closed Sales	34	53	+ 55.9%	447	469	+ 4.9%
Median Sales Price*	\$237,500	\$279,900	+ 17.9%	\$232,000	\$257,500	+ 11.0%
Percent of List Price Received*	96.8%	98.2%	+ 1.5%	97.4%	97.6%	+ 0.2%
Days on Market Until Sale	58	61	+ 5.5%	51	54	+ 6.2%
Inventory of Homes for Sale	97	84	- 13.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



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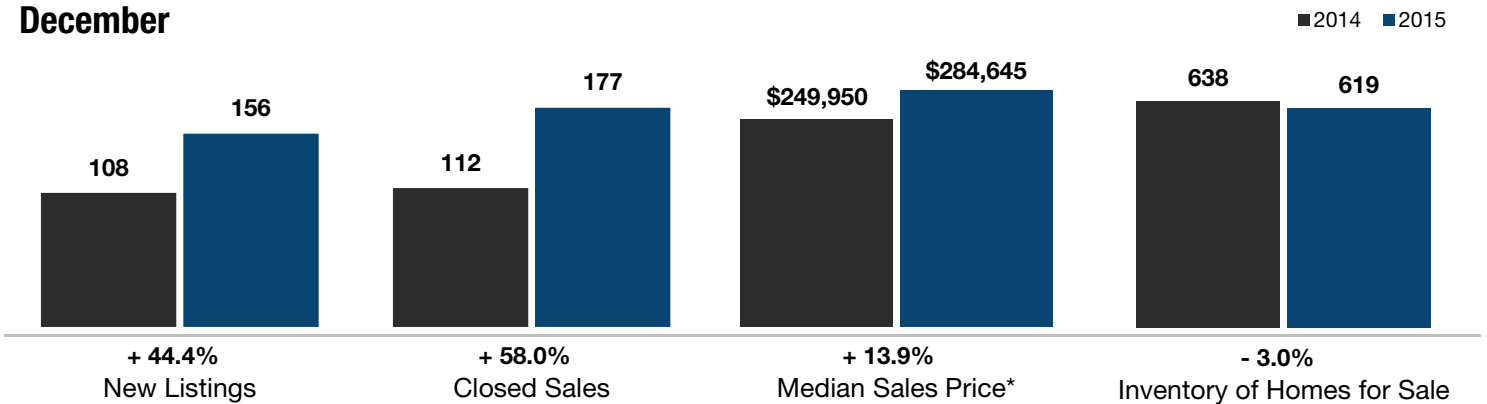


Mainland

Key Metrics	December			Year to Date		
	2014	2015	Percent Change	2014	2015	Percent Change
New Listings	108	156	+ 44.4%	2,014	2,399	+ 19.1%
Closed Sales	112	177	+ 58.0%	1,446	1,772	+ 22.5%
Median Sales Price*	\$249,950	\$284,645	+ 13.9%	\$232,845	\$255,000	+ 9.5%
Percent of List Price Received*	97.6%	97.4%	- 0.2%	97.0%	97.0%	+ 0.0%
Days on Market Until Sale	111	104	- 6.2%	84	79	- 6.3%
Inventory of Homes for Sale	638	619	- 3.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

